



Introduction to CCS

Towns Fund
Section 151 Officer Focus Group
23rd November 2021

Power to your **procurement**



Crown
Commercial
Service

Introductions

- Brief Overview of Crown Commercial Service
- Customer Support
- Commercial Solutions

David Bemrose - Head of Account Strategy for Local Government

Eddie Gibson - Senior National Account Manager Local Government

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Crown Commercial Service

- Executive Agency of the Cabinet Office
- £23 billion of public sector expenditure
- £2 billion of commercial benefits and savings
- 18,000 customers across the public sector
- 8,000 suppliers including over 1300 SME's (£1.5 bn)
- Develop commercial solutions across a wide range of commonly procured goods and services
- Aim to help to public sector bodies achieve best value for money , realise any savings and maximise local benefits

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largest public
procurement
organisation



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Customer Support

- customer first strategy aiming to deepen the value CCS adds, enabling better outcomes and extending our coverage and influence
- regional customer teams / sector focussed plus national sector approach
- connections to colleagues at DLUHC , BEIS , DFT , DCMS etc
- providing support with managing the procurement process
- developing e auctions and aggregation opportunities
- category advice and guidance ,market insight and knowledge
- networking opportunities (Communities of Practice)
- free learning and development tools such as CCS Skills Academy



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Strategic Account Management Support

- Customer Focussed account management teams across 4 regions (North , Central , South and London)
- 14 colleagues dedicated to the local government sector providing regional customer support mechanisms
- Supported by a national sector approach led by myself and Eddie
- Towns Fund programme is of key strategic importance to CCS and the sector driving local recovery and regeneration
- Each of the Towns Fund deals have a dedicated account manager allocated to provide relevant and appropriate support to ensure successful delivery.
- We can connect you to your local/regional account manager for support



Category Structure built on 4 Pillars

Buildings

- construction
- energy
- workplace
- commodities and innovation

People

- contact centres
- people services
- professional services
- workforce
- temporary and permanent recruitment

Technology

- digital future
- network services
- technology solutions and outcomes
- technology products & services

Corporate Solutions

- travel
- fleet
- document management & logistics
- marketing, communications & research
- financial services



Towns Fund Commercial Solutions

- Construction Professional Services RM6242
<https://www.crowncommercial.gov.uk/agreements/RM6242>
- Construction Works and Associated Services RM6088
<https://www.crowncommercial.gov.uk/agreements/RM6088>
- Management Consultancy Framework 3 RM6187
<https://www.crowncommercial.gov.uk/agreements/RM6187>
- HELGA DPS RM3824
<https://www.crowncommercial.gov.uk/agreements/RM3824>
- Estates Management Services RM6168
<https://www.crowncommercial.gov.uk/agreements/RM6168>
- FM and Workplace Services RM6232
<https://www.crowncommercial.gov.uk/agreements/RM6232>

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Thank you for your time

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